

## 4th Quarter Sales- 2016

<u>Salesperson</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Sales Total</u>	<u>Sales Points</u>	<u>Service Points</u>	<u>Total Points</u>
Peggy	\$ 865,000.00	\$ 230,000.00	\$ 540,000.00	\$ 1,635,000.00	16.35	7.8	24.15
Pete	\$ 540,000.00	\$ 155,200.00	\$ 756,000.00	\$ 1,451,200.00	14.51	6.5	21.01
Craig	\$ 189,500.00	\$ 560,000.00	\$ 870,000.00	\$ 1,619,500.00	16.20	2.3	18.50
Janet	\$ 445,600.00	\$ 86,000.00	\$ 234,500.00	\$ 766,100.00	7.66	9.8	17.46
Bill	\$ 534,000.00	\$ 230,000.00	\$ 197,600.00	\$ 961,600.00	9.62	7.7	17.32
Susan	\$ 210,000.00	\$ 240,000.00	\$ 223,000.00	\$ 673,000.00	6.73	7.5	14.23
Bob	\$ 236,000.00	\$ 115,000.00	\$ 174,000.00	\$ 525,000.00	5.25	8.4	13.65

**Winner:** Peggy!!!

