

4th Quarter Sales- 2017

<u>Salesperson</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Sales Total</u>	<u>Sales Points</u>	<u>Service Points</u>	<u>Total Points</u>
Peggy	\$ 310,000.00	\$ 188,500.00	\$ 326,000.00			8.4	
Pete	\$ 324,300.00	\$ 264,500.00	\$ 320,000.00			8.1	
Craig	\$ 285,500.00	\$ 233,500.00	\$ 126,000.00			6.5	
Janet	\$ 146,000.00	\$ 352,000.00	\$ 87,600.00			9.5	
Bill	\$ 85,000.00	\$ 170,500.00	\$ 92,300.00			5.3	
Susan	\$ 70,000.00	\$ 199,000.00	\$ 77,400.00			6.2	
Bob	\$ 268,000.00	\$ 67,000.00	\$ 205,000.00			9.2	
Winner:							